



## TOWN OF DEWEY BEACH

[www.townofdeweybeach.com](http://www.townofdeweybeach.com)

105 Rodney Avenue  
Dewey Beach, DE 19971  
302-227-6363 (Voice or TDD)  
302-227-8319 (Fax)

To: Town Commissioners

From: Mr. Scott Koenig, P.E.  
Town Manager

A handwritten signature in blue ink, appearing to be "SK", is written over the name "Mr. Scott Koenig, P.E." and extends slightly below the "Town Manager" line.

Date: January 9, 2019

The attached memo from Jim Dedes, Assistant Town Manager, details changes to the municipal solid waste contracts and providers for the Town of Dewey Beach. Peninsula Oil Company, our authorized provider for beach trash and municipal dumpster collection, has been purchased by Blue Hen. This contract expires on March 31, 2019. Rather than rebidding the contract, staff has worked with Waste Industries to provide these services through the end of their contract in 2022. The Town of Dewey Beach will be billed approximately \$15,729.00 per year beginning in April 1, 2019 (the FY-2020 budget year). This action will consolidate municipal waste collection services for the Town of Dewey Beach with Waste Industries.

Staff is seeking authorization from the Town Commissioners to modify the collection contract with Waste Industries as indicated above.

sdk/SDK  
Attachment

## Town of Dewey Beach

To: Scott Koenig

From: Jim Dedes

Date: November 19, 2018

Re: Modification to Waste Industries Contract

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The existing contract for the Town of Dewey Beach Trash and Recycling municipal contract with Peninsula will expire on March 31, 2019. The current contract costs are \$8,786.24 per year for beach trash and dumpster collection.

### History

On January 28, 2016 the Town contracted with Peninsula Oil Company for the collection of beach solid waste trash and recyclables. The Town was advised that the existing contract with Peninsula Oil Company was transferred to Blue Hen in the spring of 2018. The Town was not notified in advance of this. Peninsula Oil sold their trash service component of their business, including equipment, for collection of trash to Blue Hen. According to Blue Hen, they were not aware of the contract Peninsula had with the Town of Dewey Beach. After much confusion, Blue Hen worked out an arrangement with Waste Industries to collect refuse under the original contract terms the Town had with Peninsula Oil. Blue Hen has expressed no interest in collection of beach trash as the robotic equipment used on their refuse trucks does not fit their needs or the needs of the Town.

Since early summer 2018, Waste Industries began the collection of municipal trash and recyclables. The Town pays Blue Hen for the services and they reimburse Waste Industries.

The existing contract includes the trash service for a total of 74 trash containers, 2 recycle containers, cigarette container pickup by dunes, 8-yard solid waste dumpster and added on an 8 yard recycle dumpster. The schedules vary based on in-season and out of season.

### Proposal

Admin and Maintenance have reviewed the location of trash containers and based upon the use and type of trash placed in containers propose to reduce the pickup to 52 solid waste cans, 3 recycling cans, pick up of 20 cigarette ash receptacles, one 8-yard solid waste dumpster and an 8 yard recycle dumpster. The schedules would remain the same.

As we are aware, the Town contracted with Waste Industries for the collection of residential trash and recyclables for the entire Town. This created a single service for Town property owners per Ordinance 737 adopted on February 11, 2017. Since this was passed, the Town has one refuse provider that collects residential trash eliminating multiple residential trash service companies entering and exiting Dewey Beach on trash pickup days. The Town would like to modify the existing contract with Waste Industries for the collection of the municipal beach trash and recyclables to include all municipal trash. This would provide the Town with one waste collection company for both residential and beach/municipal collection for solid waste trash and recyclable containers, and dumpsters.

After expiration of the Waste Industries contract, in 2022, the Town would bid out the contract for both residential and municipal trash pickup. The estimated cost for municipal trash collection would be \$15,729 per year beginning April 1, 2019.

Proposed Modification to Waste Industries TRASH REMOVAL AGREEMENT

Specifications on Trash Receptacles

**Area to be serviced**

1. At Street End Abutting Ocean

Collins Ave. to Chesapeake St	20 Cans	
2. Highway 1 and 1A Ocean Side	20 Cans	
3. Houston St. North-1A.	1 Can	
4. Rodney, Read, Dagsworthy, Bellevue, Saulsbury (East Side Rt. 10	5 Cans	
5. Swedes and Bayard	1 Can	
6. Bellevue and Bayard	1 Can	
9. Lions Club Play Ground	1 Can	
Sub Total	49 Cans	
10. Rodney Avenue (Town Hall)		3 Cans + 3 Recycling Cans
Total		52 Cans + 3 Recycling Cans \$16 per
\$16 per can or \$832 total per month		

Includes pick up of cigarette ash receptacles on Ocean 20

8 yd Solid Waste Dumpster \$445 in season, \$267 off season

8 yd Recycle Dumpster \$110 in season, \$75 off season

Schedules for in season and out of season will remain as exists with the Peninsula contract

Here is a quick summary of the numbers:

Type	Qty	Price/Unit	Months	Total
MSW Carts	52	\$ 16.00	12	\$ 9,984.00
RCY Carts	3	\$ 16.00	12	\$ 576.00
MSW Dumpster In	1	\$ 445.00	5	\$ 2,225.00
MSW Dumpspter Out	1	\$ 267.00	7	\$ 1,869.00
RCY Dumpspter In	1	\$ 110.00	5	\$ 550.00
RCY Dumpster Out	1	\$ 75.00	7	\$ 525.00
Annual Total				\$ 15,729.00