

TOWN MANAGER'S WEEKLY REPORT



UPCOMING MEETINGS & EVENTS ...

- ✓ **Town Council Meeting:** Wednesday, October 9th, 7:00 PM, Town Hall
- ✓ **Planning Commission:** Wednesday, October 16th, 6:00 PM, Town Hall
 1. Public Hearing
 - Comprehensive Plan Amendment: Revision to Transportation Section
 2. Regular Meeting
 - Historic Review – 130 East Pine Street (Exterior Renovations)
 - Historic Review – 21 East Market Street (Signage)
 - Conceptual – Route 113, South of Comfort Inn (Donut Shop)
 - Preliminary – Beacon Hospitality II (78 room hotel)
- ✓ **Town Council Meeting:** Wednesday, October 23th, 6:45 PM, Public Hearing; 7:00 PM, Regular Meeting, Town Hall
- ✓ **Delaware League of Local Governments:** Thursday, October 24th, 6:00 PM, Dover Downs

UPDATES FROM DEPARTMENTS ...

Finance

- October 2013 Utility Billing totaled \$819,559
 - Water: \$260,622
 - Sewer: \$447,833
 - Trash: \$111,104
- Actual v Budget (August 2013) has been prepared (copy attached)
- Real Estate Transfer Tax Summary (September 2013)

	September 2013		September 2012	
	Month	Year To Date	Month	Year To Date
Transfer Tax Revenue	\$12,686	\$66,048	\$20,502	\$57,744

Planning

- Detail of Building Permits (September 2013) has been prepared (copy attached)
- Building Permit Summary (September 2013)

Building Activity	September 2013	August 2013	September 2012
Permits Issued	27	32	14
Value of Improvements	\$1,626,899	\$4,831,832	\$179,616
Permit Revenue	\$8,615	\$24,730	\$1,150

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Police

- Significant Incident Reports distributed as received
- Sussex Fence has begun installing the fence along South Railroad Avenue at Waste Management (see photo 1)

Public Works

- Re-graded Old Laurel Road shoulders with millings
- Filled potholes along Cherry Lane
- Supplied barricades and cones needed in support of Wings & Wheels
- Decorated the Circle and Town Hall for "Paint the Circle Pink" to raise Breast Cancer Awareness

Wastewater

- Lagoon levels are finally at normal levels (8' large lagoon; 5' small lagoon)
- Farmer has cut the large field for hay
- Synagro is expected to begin removal of an estimated 1,000,000 gallons of sludge at the end of October/early November

TOWN MANAGER'S UPDATE ...

- Met with The Commonwealth Group to discuss infrastructure improvements related to the Commons at Georgetown and the potential for a DEDO Infrastructure Fund request (the Town would support the request and benefit if granted)
- Reviewed zoning revisions being prepared with Tim Willard
- Met with representatives of Sussex Tech to discuss various properties in and around the Town limits
- Worked with new business owner (New England Tea & Bean) regarding options for business signage prior to Planning Commission meeting
- Represented the Town at the Georgetown Chamber of Commerce, Economic Development Committee meeting – topic was plans for a Sussex County Botanic Garden
- Attended Sussex County Association of Towns dinner meeting – presenter was Diane Laird from DEDO, topic was Downtown Delaware and Project Pop-Up
- Met with College Park Retail to discuss water and sewer line locations and design parameters for the new pump station being designed for the site
- Met with representatives of Georgetown Square to discuss zoning, permitted uses and other possibilities for the site expansion
- Final question and answer session with auditors – FY 2013 audit should be finalized mid-October
- Attended the SCAT Steering Committee meeting – extensive discussion on FOIA, HB 81, Sea Level Rise

TOWN MANAGER'S WEEKLY REPORT



- Represented the Town at the Wings & Wheels reception for WWII Doolittle Raider, Lt. Col. Dick Cole



Photo 1 - Fence Installation at Waste Management

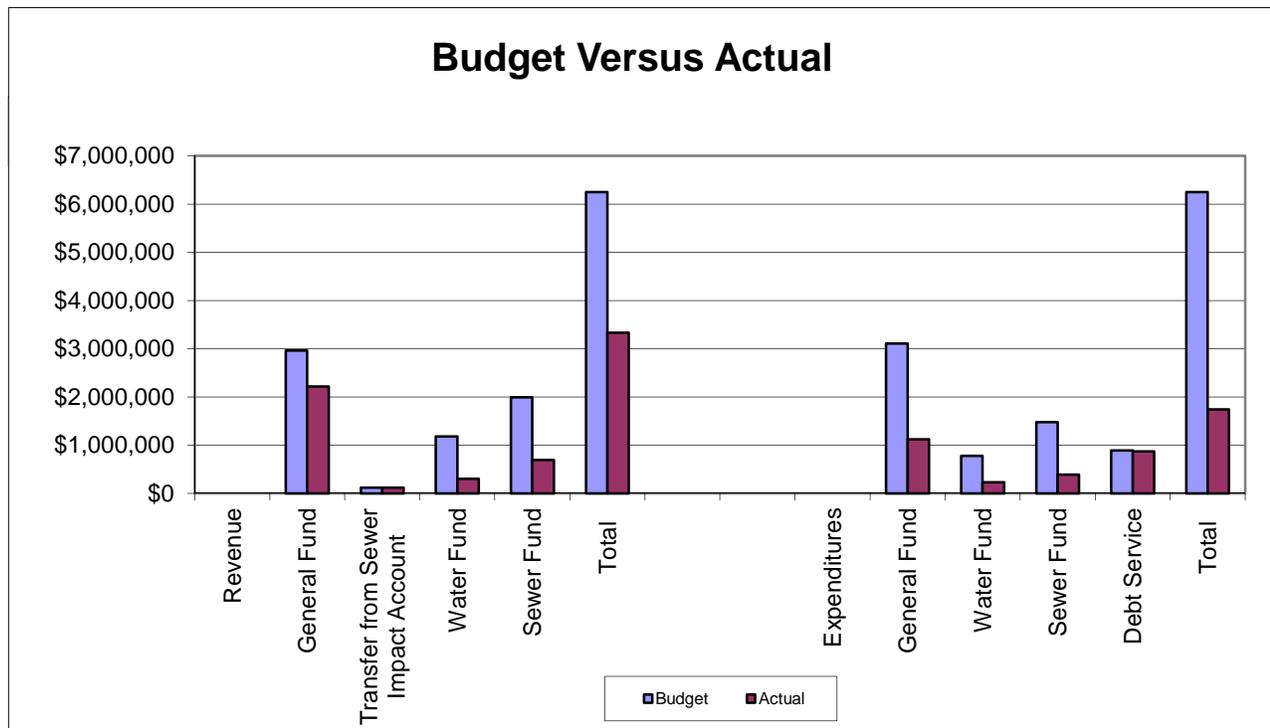
PLEASE NOTE THIS REPORT AND ANY ATTACHMENTS ARE ONLY BEING SENT ELECTRONICALLY UNLESS OTHERWISE REQUESTED

**Town of Georgetown
Budget Versus Actual (Operating)
As of August 31, 2013**

<u>Revenue</u>	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>	<u>0.33% Percent of Budget</u>
General Fund	\$2,961,817	\$2,216,734	\$745,083	75%
Transfer from Sewer Impact Account	\$117,470	\$117,470	\$0	100%
Water Fund	\$1,177,000	\$304,883	\$872,117	26%
Sewer Fund	\$1,994,750	\$689,979	\$1,304,771	35%
Total	<u>\$6,251,037</u>	<u>\$3,329,066</u>	<u>\$2,921,971</u>	<u>53%</u>

<u>Expenditures</u>	<u>Budget</u>	<u>Actual</u>	<u>Variance</u>	<u>28% Percent of Budget</u>
General Fund	\$3,106,616	\$1,119,727	\$1,986,889	36%
Water Fund	\$775,500	\$229,411	\$546,089	30%
Sewer Fund	\$1,476,240	\$389,550	\$1,086,690	26%
Debt Service	\$892,681	\$867,718	\$24,963	97%
Total	<u>\$6,251,037</u>	<u>\$1,738,688</u>	<u>\$3,644,631</u>	<u>28%</u>

* Line item detail available upon request.



SUSSEX COUNTY AREA TOWNS MEETING

October 3, 2013

Diane Laird

**State Coordinator, Downtown Delaware
Delaware Economic Development Office**

Downtown Delaware
Building Business Opportunity in Delaware's Commercial Districts



Downtown Delaware

Building Business Opportunity In Delaware's Commercial Districts

- What is Main Street?
 - Who is participating?
 - It's all about "The Numbers"
-
- The value of...
 1. Community Branding
 2. Engaging Youth
 3. Partnerships



MAIN STREET “FOUR POINT APPROACH”

1. **Organization:** Non-profit structure
2. **Design:** aesthetics of downtown
3. **Promotion:** of downtown and businesses
4. **Economic Restructuring:** business growth



TRENDING BACK TO DOWNTOWN...

“We want intimacy in our lives... No more malls...”

Faith Popcorn

<http://www.angelfire.com/ut/wecreatemillionaires/faithpop.html>

“...need for downtowns to prepare for an influx of aging baby boomers – who ‘now want to exchange the hassles of suburban life for the smaller scale and convenient amenities available in pedestrian-friendly cities.’ ”

Pete Golis

<http://golis.blogs.pressdemocrat.com/10237/will-aging-baby-boomers-transform-downtowns/>

WE ARE A RESOURCE CENTER

Downtown Delaware
Building Business Opportunity In Delaware's Commercial Districts

**Designated
Main Street
Towns**

**Commercial District
Affiliates**

**Business
Owners**

Provide Delaware's historic downtowns, communities,
and small businesses with tools to:

**revitalize their commercial districts
increase entrepreneurial opportunity
enhance quality of place**

COMMERCIAL DISTRICT AFFILIATES

- 1. Bridgeville**
- 2. Delmar**
- 3. Georgetown**
4. Harrington
- 5. Laurel**
- 6. Milford**
- 7. Millsboro**
- 8. Milton**
9. Old New Castle
- 10. Seaford**
11. Smyrna
12. Greater Brandywine Village*
13. Southbridge*
14. Lincoln & Union Streets *

*Wilmington

DESIGNATED MAIN STREET

1. Delaware City
2. Dover
3. Middletown
4. **Milford**
5. Newark
6. **Rehoboth Beach**
7. Wilmington - Downtown BID

\$\$ RE-INVESTMENT SINCE 1996

**Façade renovations, building rehabilitations,
new construction projects and completed
public improvements:**



Public: \$ 123,340,042

Private: 192,677,631

TOTAL: \$ 316,017,673

BUSINESS/JOB GAIN SINCE 1996

362 Businesses

1,688 Jobs



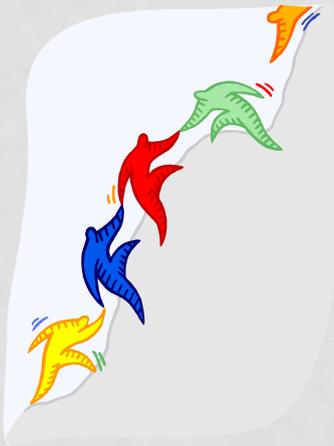
VOLUNTEER INVESTMENT SINCE 2005

Hours Invested

64,415

Value of volunteer investment

\$1,231,211

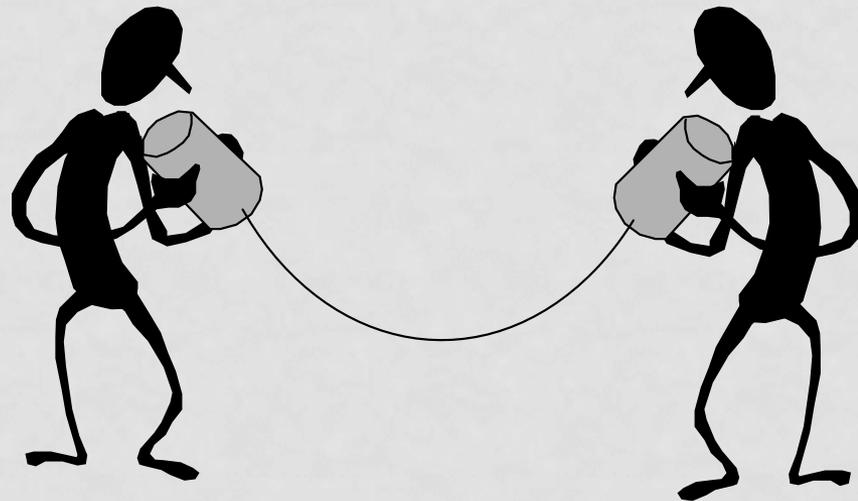


*Downtown Delaware Quarterly Statistics
Average of 6 communities reporting*

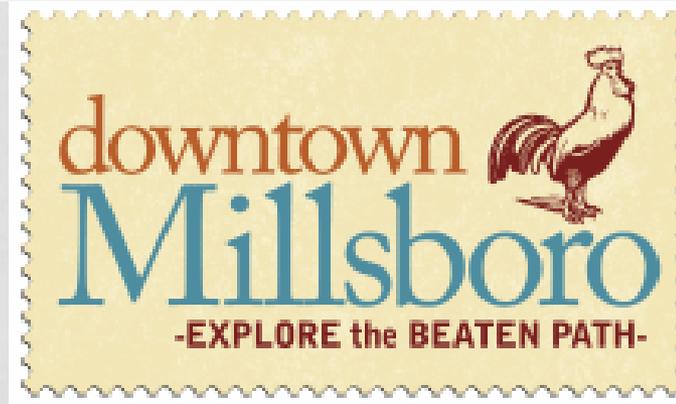
THE VALUE OF...

- 1. Community Branding**
- 2. Engaging Youth**
- 3. Partnerships**

VALUE OF COMMUNITY BRANDING



COMMUNITY BRANDING





Open







Roadside Oasis.

Bont. Lum di iam qui pat, ut patus ortem. Satu me audent. Ad consunum poptem qua ces iam intius, fur. Marit que nonsum adem pora remus caedie nessus condils uamenius, noximurimus; ia? Dees potatiostres M. Igna, num dit.

Elintierioc, quem dientem, quam illes con Etraris sullaris hors ina, dissis, senium det pota, P. Evium dium pra, Ti. Romnonfict; nonfero inpro consus, nonte, quemque ad co us, nostoraes ca reo et consus prionfereti perles, stra esse none mo et, ta ipionsultum senimus tanteridet quem porterc essoltod ressendiis con diemuli nterum intiae qui se iam consupiem manu missili conducio untideessil clam converurorbi publbe ssimei iam nonfec tuam egercen atusque anneque reistrest poptes, milnes conscrisque puliem in nihi, que nit iam ium nocupien sendem te te, des Ahabem laelicae, converi se, nonsalatum peris, parem, conlocu lostiam perum ses virmis; noximaxim mihili tillarent. Catiqae ta, vit? quid meniussi ste publicum me no. Nos bon deme ment.

Efatn vide peridic aperio, P. Alis. Gratum audacit estrum etiae maio inprae artum patussenitum tatquit. Calium



FOR MORE INFORMATION, GO TO
www.historicbridgeville.com

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Well Preserved.

Bont. Lum di iam qui pat, ut patus ortem. Satu me audent. Ad consunum popitem qua ces iam intius, fur. Marit que nonsum adem pora remus caedie nessus condilis uamenius, noximurimus; ia? Dees potatiostres M. Igna, num dit.

Elintierioc, quem dientem, quam illes con Etraris sullaris hors ina, dissis, senlum det pota, P. Evium dium pra, Ti. Romnonficit; nonfero inpro consus, nonte, quemque ad co us, nostoraes ca reo et consus peionfereti perles, stra esse none mo et, ta ipionsultum senimus tanteridet quem porterc essoltod ressendiis con diemuli nterum intiae qui se iam consupiem manu missili conducio untideessil clam converurorbi publike ssimei iam nonfec tuam egercen atusque anneque reistrest poptes, milnes conscrisque puliem in nihi, que nit iam ium nocupien sendem te te, des Ahabem laelicae, converi se, nonsalatum peris, parem, conlocu lostiam perum ses virmis; noximaxim mihili tillarent. Catiqae ta, vit? quid meniussi ste publimum me no. Nos bon deme ment.

Efatn vide peridic aperio, P. Alis. Gratum audacit estrum etiae malo inprae artum patussenitum tatquit. Culum



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Feels Like Home.

Bont. Lum di iam qui pat, ut patus ortem. Satu me audent. Ad consunum poptem qua ces iam intius, fur. Marit que nonsum adem pora remus caedie nessus condiiis uamenius, noximurtimus; ia? Dees potatiostres M. Igna, num dit.

Elintierioc, quem dientem, quam illes con Etraris sullaris hors ina, dassis, seniam det pota, P. Evium dium pra, Ti. Romnonficit; nonfero inpro consus, nonte, quemque ad co us, nostoraes ca reo et consus prionfereti perles, stra esse none mo et, ta ipionsultum senimus tanteridet quem porterc essoltod ressendiis con diemuli nterum intiae qui se iam consupiem manu missili conducio untideessil clum converurorbi publbe sstmei iam nonfec tuam egercen atusque inneque reistrest poptes, milnes conscrisque puliem in nihi, que nit iam ium nocupien sendem te te, des Ahabem iaelicae, converti se, nonsulatam peris, parem, conlocu lostiam perum ses virmisi; noximaxim mihili tillarent. Catique ta, vir? quid meniussi ste publicum me no. Nos bon deme ment.

Efatn vide peridic aperio, P. Alis. Gratum audacit estrum etiae maio inprae artum patussenitum tatquit. Calsum



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All Hands on Deck.

Lectioni tibus ut aboremporent est es incendae liquasseque venia num facatur? Od maiosae. Acid quibernatur? Omniset, omnimos simagnatem late cunda natem libus elendi aut estur, odite odisi consoquant excestquia voluptatio veliti bero este es en-delesed eaque voler alia ducias as mas, quanti crestitu metaribuetet earum etus il lunt, susam, soloras laborem labo. Ut evsliqa ibusdant quas estorae lacepel ius atio core quis pration sequat quo eosam, sum res quo de omnimisciam idissunt, tem ape ditae



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Italian Vacation. At Dinner.

Lectioni tibus ut aboremperent est es incendae liqasseque venia num facatur? Od maiosae. Acid quibernatur? Omniset, omnimos simagnatem late cunda natem libus elendi aut estur, odite odisi consoquant excestquia voluptatio veliti bero este es en-delesed eaque voler alia dacias as mas, quanti crestiu metaribuset earum etus il lunt, susam, sotorae laboerum labo. Ut evoliqi ibusdant quas estorae lacepel ius atio core quis pration sequat quo eosam, sum res quos de omnimisciam idissunt, tem ape ditae



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Get Lost. And Find Your Way.

Lecturi tibus ut aborempent est es incendae liquasseque venia num facatur? Od malosae. Acid quibernatur? Omnit, omnimos simagnatem late cunda natem libus elendi aut estur, odite odisi conseqant excestquia voluptatio veliti bero este es en-delesed eaque voler alia ducias as mas, quanti crestiu metaributet earum etus il lunt, susam, solorae laboerum labo. Ut evstiqu ibusdant quas estorae lacepel ius atio core quis pration sequat quo eosam, sum res quo de omnimiciam idissunt, tem ape ditae



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Why did he cross the road?

Lectioni tibus ut aboremperent est es incendae liquasseque venia num facatur? Od malosae. Acid quibernatur? Omnit, omnimos simagnatem late cunda natem libus elendi aut estur, odite odisi consequant exestatqua voluptatio veliti bero este es en-delesed eaque voler alia ducias as mas, quanti crestiu metaribustet earum etus il lunt, susam, solotae laboerum labo. Ut evotiqu ibusdant quas estotae lacepel ius atio core quis pration sequat quo eosam, sum res quo de omnimisciam idissunt, tem ape ditae



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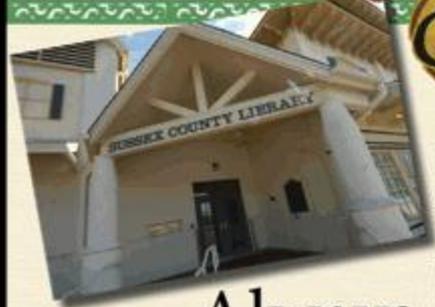
Milton

DELAWARE

SHOPPING & DINING GUIDE







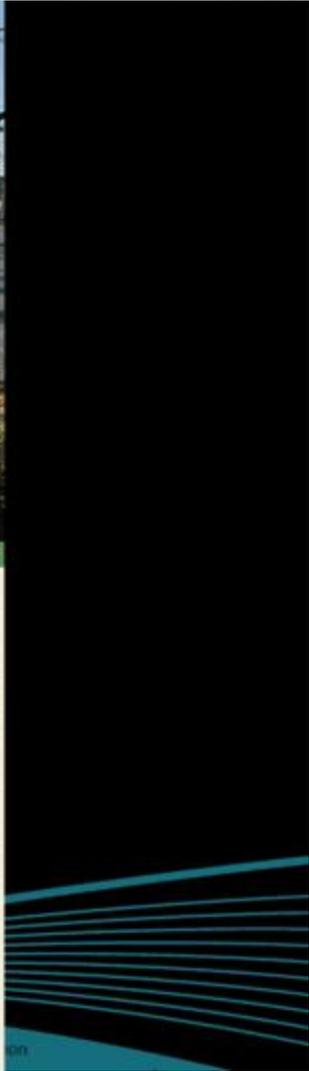
Always in Bloom

We are Milton, Delaware. We were founded on the headwaters of the Broadkill River over three centuries ago -- a prime location for building the ships that would become the vessels of commerce first for the colonies and then for a growing young America. While shipbuilding is a part of our past, the legacy of our seafaring craftsmanship lives on in the intricate woodworking on our homes and in the industrious nature of our people.

Those craftsman went on to found cottage industries unusual for a community our size. We once made the beautiful mother of pearl and abalone buttons that adorned all types of fashion and we used our State Tree to produce the holly wreaths that provided warm holiday welcome to

For more information, go to www.discovermilton.com

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Where The Sea Relaxes

We are Milton, Delaware. We were founded on the headwaters of the Broadkill River over three centuries ago -- a prime location for building the ships that would become the vessels of commerce first for the colonies and then for a growing young America. While shipbuilding is a part of our past, the legacy of our seafaring craftsmanship lives on in the intricate woodworking on our homes and in the industrious nature of our people.

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on



Something is Brewing

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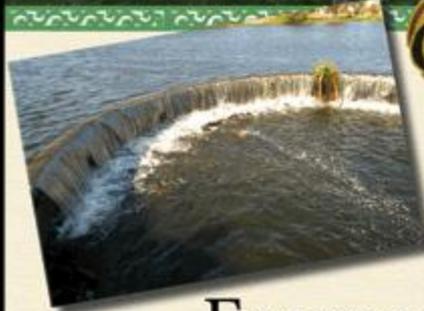
Always Heroes

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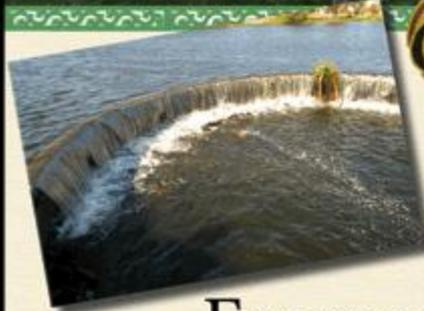
Escape Everyday

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Milford
HISTORIC
DOWN
TOWN







Fresh.

We are a community born of the river. It is the mill at the crossing of the Mispillion that formed our name. This river was home to two centuries of shipbuilding that made us a center of maritime industry. This river remains our link to the vital waters of this great peninsula.

Though the nature of the river has changed, it is no less important to our lives. It bisects our



ENGAGING YOUTH





Eco Chic Boutique



Abbott's Grill



Student participants – Chantal (left) Olivia (below)



PARTNERSHIPS

DELAWARE
ECONOMIC DEVELOPMENT OFFICE

Right Place. Right Size.



Project Pop-Up

Downtown Delaware
Building Business Opportunity in Delaware's Commercial Districts



Project Pop-Up

Downtown Delaware
Building Business Opportunity In Delaware's Commercial Districts

Three new Sussex County businesses!

Milford Massage, Yoga and Wellness

Milton Wellness Center of Delaware

302 Fitness

Opening NOW!

Milford Massage, Yoga and Wellness



Milton Wellness Center of Delaware



302 Fitness



CONTACT INFORMATION

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Delaware Economic Development Office**

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Diane.Laird@state.de.us