

**TOWN OF OCEAN VIEW**201 CENTRAL AVENUE  
OCEAN VIEW, DE 19970**MEMORANDUM**

**TO:** Mayor  
Town Council Members

**FROM:** Kenneth L. Cimino  
Director of Planning, Zoning & Development

**VIA:** Carol S. Houck  
Town Manager

**DATE:** October 6, 2020

**SUBJECT:** Discussion, Consideration and Possible Voting on a Contract Award for ADA Concrete Repairs and Curb Replacement OV 21-005

**Background:** Advertisements soliciting sealed bids for the FY2021, Project No. OV 21-005 were placed in local newspapers and on the Town's website. Bids were due on August 20, 2020 by 11:00 a.m. No bids were received.

Our office consulted with the with the Town Solicitor for advice on reaching out to our Municipal Maintenance Contractor, George & Lynch, Inc. to acquire a bid for this project and was advised to do so. The Town contacted George & Lynch, Inc. and requested a cost estimate for the project based on agreed upon rates outlined in the Municipal Maintenance Contract. This bid was analyzed by the Town Engineer (see below and attached) and it is recommended to have George & Lynch, Inc. proceed with this work at a reduced estimated amount of \$110,992.50

This work involves furnishing all labor, materials, transportation, tools, supplies and equipment necessary to remove and replace damaged curb and a portion of the roadway at some locations along Willow Oak Drive and the OVHS.

<b>Contractor</b>	<b>Base Bid</b>	<b>Add Alt</b>	<b>Total</b>	
George & Lynch, Inc.	\$65,569.88			
TKG Project Estimate	\$88,872.50	\$24,120.00	\$110,992.50	

A complete review and summary of the bid was performed by Mike Baiocco, Project Manager, TKG, Inc. and is attached for your review.

**Funding:** Funding is available to cover the cost of this project from the FY 2021 Operations Budget Line Item Repairs and Maintenance, Sidewalk Repairs in the amount of \$115,901.00 as of October 6, 2020.

**Recommendation:** It is therefore recommended that the Mayor & Council authorize the Town Manager to enter into a contract with George & Lynch, Inc. for an estimated dollar amount of \$110,992.50.

**BEAR TRAP**

Item	Description	UOM	QTY	Engineers Est		Compadre Conc		Cost with G&L markup	
				UNIT COST	TOTAL	UNIT COST	TOTAL	UNIT COST	TOTAL
701019	INTEGRAL P.C.C. CURB AND GUTTER, TYPE 2	LF	445	\$ 26.50	\$ 11,792.50	\$ 34.50	\$ 15,352.50	\$ 36.23	\$ 16,120.13
705001	P.C.C. SIDEWALK, 4"	SF	200	\$ 12.00	\$ 2,400.00	\$ 7.00	\$ 1,400.00	\$ 7.35	\$ 1,470.00
705002	P.C.C. SIDEWALK, 6"	SF	200	\$ 15.00	\$ 3,000.00	\$ 9.00	\$ 1,800.00	\$ 9.45	\$ 1,890.00
705007	SIDEWALK SURFACE DETECTABLE WARNING SYSTEM	SF	210	\$ 49.50	\$ 10,395.00	\$ 37.00	\$ 7,770.00	\$ 38.85	\$ 8,158.50
705009	PEDESTRIAN CONNECTION, TYPE 2,3 AND/OR 4	SF	3500	\$ 15.00	\$ 52,500.00	\$ 9.75	\$ 34,125.00	\$ 10.24	\$ 35,831.25
763000	INITIAL EXPENSE	LS	1	\$ 2,597.00	\$ 2,597.00	\$ 2,000.00	\$ 2,000.00	\$ 2,100.00	\$ 2,100.00
801500	MAINTENANCE OF TRAFFIC, ALL INCLUSIVE	LS	1	\$ 1,948.00	\$ 1,948.00				
811003	FLAGGER, SUSSEX COUNTY, STATE	HR	35	\$ 64.00	\$ 2,240.00				
				\$ 86,872.50		\$ 62,447.50		\$ 65,569.88	

**SAVANNAH'S LANDING (12 DW)**

Item	Description	UOM	Qty	UNIT COST	Cost
302005	Delaware No. 57 Stone	Ton	8	\$ 96.00	\$ 768.00
701012	P.C.C. CURB TYPE 1-6	LF	240	\$ 37.50	\$ 9,000.00
705001	P.C.C. SIDEWALK, 4"	SF	140	\$ 12.00	\$ 1,680.00
705002	P.C.C. SIDEWALK, 6"	SF	560	\$ 15.00	\$ 8,400.00
811003	FLAGGER, SUSSEX COUNTY, STATE	HR	48	\$ 64.00	\$ 3,072.00
999001	REMOVE/REPLACE TIMBER EDGING (2X6)	EA	16	\$ 75.00	\$ 1,200.00
				\$ 24,120.00	

Grand Total: \$ 110,992.50



Mr. Kenneth Cimino  
Town of Ocean View  
201 Central Avenue, 2<sup>nd</sup> Floor  
Ocean View, DE 19970

October 7, 2020

**RE:** Ocean View, Concrete Improvements Project OV2021-005  
Proposal Review

Dear Mr. Cimino,

As you know we did not receive any bids for the referenced project on August 20, 2020. The Town has contacted George & Lynch, Inc. to provide pricing using the Town's Maintenance. A review of the pricing submitted from the Compadre Concrete LLC, George & Lynch sub-contractor for the proposed base bid work contained in the original contract is as follows.

	<b>Base Bid</b>	<b>Add Alt</b>	<b>Total</b>
Engineers Estimate	\$88,872.50	\$24,120.00	\$110,992.50
George & Lynch, Inc. (concrete only)	\$65,569.88		

A review of the bid has been performed and a summary is provided in the bid evaluation spreadsheet.

The unit prices provide by George & Lynch, including the 5% mark up are reasonable.

The Maintenance of Traffic, hot-mix patch in in front of the curb, topsoil behind the curb as well as any other incidental work require to complete the project will be paid by time and materials as stipulated in the Maintenance Contract.

I am recommending award to George & Lynch. Inc., 150 Lafferty Lane, Dover, DE 19901 for the sum not to exceed the budgeted amount for this project.

Sincerely,

A handwritten signature in blue ink that reads "Michael Baiocco".

Michael Baiocco  
Project Manager

Attachments: Bid Evaluation Spreadsheet (attached)